

“ A Company with Vision ... ”

■ Delivering Solutions to Empower Users

De Facto Software Ltd has been developing integrated Financial and Logistics systems for over ten years. During that time, our client base of satisfied customers has grown, whilst our core product, has matured into the current [de Facto S5](#) Accounting and ERP solution.

As a company, our vision has remained single-mindedly focused on producing a solution that empowers users, and delivers real business benefits to those that deploy it. de Facto S5 is a product that delivers a feature-set matched only by 'big-budget' systems, yet delivered at a fraction of the big budget price.

Max Clark, partner of [Beauchamp Clark](#), and current user of de Facto said:

“ We had been running Sage for many years and were looking for a package offering greater [flexibility](#) and superior business information than had previously been available to us. ”



“ ... Forging Ahead ”

Experience and Commitment

The company is managed by a team with considerable business insight. Their market knowledge is backed by many years of valuable commercial and trading experience in the installation of comprehensive business solutions. As a result, [De Facto Software](#) has enjoyed a remarkable period of growth, and is emerging as one of the UK's leading suppliers of accounting and business management solutions. We are based in East Anglia, with nationwide reach.

Our dedicated team, from business specialists right through to quality control and support personnel, are all committed to excellence, and customer satisfaction. When dealing with De Facto you can be sure of a professional service, from [initial contact](#), through the [configuration and delivery](#) stages, to on-going [support](#). You will have at your disposal our team of experts, and therefore get only the best in knowledge and action.

Mark Prince, Managing Director, says:

“ We apply the same criteria for success to all that we do, and strive to never lose sight of the interests of the customer. After all, your business needs are the heart of the matter, and our job is to give you the tools to gain an edge on the competition. ”

Setting the Standard - Whether it is with our product, or our [services](#), 'Setting the Standard' is what we do, so that our customers can gain the edge they need.

Ian Tiley-Nunn, Commercial Director, says:

“ At De Facto Software, our vision is to provide a product that sets the standard, with sophisticated and [powerful](#) features, in an affordable and [easy to use](#) solution. ”

End to End Quality

De Facto Software is committed to providing you with the most powerful solution in the most timely and cost-effective fashion. As a company, we provide a complete service, from project planning and implementation, through to post implementation support. Everything is done 'in-house', by consultants who can draw on years of hands-on experience, and depth of business knowledge. We utilise and adhere to rigorous procedures to ensure we 'set the standard' in successful implementation.

We have the product and the people, but beyond that, our personal touch and commitment ensures customer satisfaction. It's not just what we do, but the way we do it.

Success Stories

Our rapidly growing client-list is testament to our success in establishing ourselves as a leading provider of Accounting and ERP solutions. More than that, it also bears witness to the extraordinary range of marketplaces that our software can cover.

These and a host of other premier business's trust De Facto to provide them with the software to run their business.



Yogurt and Dairy Products Distributor, including to major supermarkets.



Logistic Support to the Oil and Gas Industries, and Engineering Companies.



Surface Compound and Adhesive manufacturer and distributor.



Engineering Components Distribution to Food, Agricultural and Engineering Industries.



Fine Wine Shipper to the major supermarkets - eg Tesco, Sainsbury, Asda.



Advanced Telecoms Solutions with installations in over 35 countries worldwide.



Fresh Produce Distribution to wholesalers, schools, hotels and restaurants.



Contract Chemistry Development, the fastest growing in the UK.



Packaging Manufacturer for the Food Market.



Staff Personal Alarm Systems Supplier.



Mexican and American Food Importer and Distributor.



Building Products Vents and Ventilation Building Products Supplier.



Health Foods Stores Society. The most highly respected health food distributor in the industry.



Warehouse Management System. Provides UK and Worldwide storage and distribution services.



MDF Product and Fittings Supplier. Major supplier to the furniture and building trade.



Fresh Produce Packing and Distribution.

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