

Case Studies

Peakdale Molecular

“ Reaching the Peak in Contract Chemistry ”



Customer Profile

Peakdale Molecular Ltd was founded by Ray Fisher in 1992. From small beginnings, Peakdale has become the fastest growing contract chemistry company in the UK. In 2002 they moved into their new state-of-the-art research facility in Chapel-en-le-Frith, UK, which is designed to house 100 scientists.

Peakdale's customers include global pharmaceutical majors and an increasing number of biotechnology companies. Over the last two years Peakdale has expanded its staff levels 5-fold, and now operates in three distinct markets providing novel screening compounds, catalogue intermediates and service chemistry.

Key Achievements

- Successfully implemented the system to extremely tight deadlines.
- Able to handle the key requirements of the chemistry production industry with the standard S5 package.
- Divergent business activities handled with ease within one integrated system.

Needed - A Comprehensive Solution, Rapidly Implemented!

By 2002 Peakdale realised the urgent need to replace their existing Financials and Business management software systems. After several years of very rapid growth, those systems were increasingly failing to live up to Peakdale's expectations. Running Sage Line 100 they were having major **batch control** problems. Peakdale's business largely centres around producing batches of molecular chemicals, making precise and efficient batch control recording of utmost importance.

With accurate control of **stock** and other issues increasing, the recognition of the limitations of Sage 100 proved the trigger to invest in a new system. That system would urgently need to address their existing requirements and be capable of keeping pace with the dramatic developments in their business. Without any capable industry-specific solutions on offer, they investigated a number of systems, and were immediately impressed with de Facto S5's comprehensive integrated solution.



■ Demanding Time Scales and Effective Methodologies

Due to the urgency of the situation, De Facto was called upon to carry out a very rapid and crucial **implementation** of S5. The ability to deliver this was a key factor in Peakdale committing to the de Facto solution. With our extensive experience in implementation and deployment, we were able to lead Peakdale through initial **training** to **live running** in only 5 weeks!

■ Chemistry Industry Requirements in a Standard Package

Such is the **power** and **flexibility** of **de Facto S5** that Peakdale was quickly convinced that the system could handle the key requirements of their highly specialised business. Peakdale design and produce novel compounds and intermediates to order. As such, they produce large numbers of variants at a time, each of which is in some way unique. Without any modifications, S5 was able to give Peakdale the levels of **stock traceability** and **batch traceability** that are core to their business.

S5 was also able to deliver the efficient handling of variable **units of measure**, as the volumes of their compounds produced are not known in advance. Indeed, Peakdale is able to use S5 to manage many of the unique aspects of producing screening compounds and intermediates, without any programming modifications to the standard software.

■ Divergent Business Activities Handled with Ease

Peakdale has a number of business activities that demand quite different capabilities from a financial and business management system. As such, de Facto S5 fits the bill as a system that is renowned for its **flexibility**. Peakdale offer four main services to their customers:

- Novel chemicals through their Intermediates Catalogue
- Lead-like molecules through their Screening Compounds
- Chemistry on demand through their Custom Synthesis Service
- Drug Discovery expertise through their Contract Research Service

Developing Screening Compounds, which involves producing literally thousands of discrete products, requires very different IT processes to delivering their Contract Research Service which involves selling their scientists time. Peakdale further offers Chemistry Services, where projects are undertaken on either fixed fee quotation basis, or time and materials approach. All in all, it adds up to complex and varying demands being placed upon their systems; however, de Facto S5 has enabled Peakdale to replace their disparate information systems with one integrated solution.

■ Dynamic, Dependable and Committed!

These are exciting times for Peakdale, as it has quickly built up a global reputation for delivering high quality chemistry products in a cost-effective manner, to demanding time scales. To empower this operation and future proof themselves for their projected growth in scale, they needed a business solution that matched them in dynamism and dependability. Recognising the credentials of **De Facto**, of our **S5 solution** and our commitment to deliver a system **implementation** to very tight deadlines, Peakdale was confident they made a strategic choice. Our partnership has gone from strength to strength, and we believe de Facto S5 to be the ideal system to support Peakdale's drive for improving the efficiency and effectiveness of drug development and discovery.

Visit the website of
[Peakdale Molecular](#)

☎ Call Us Now ...

to find out how de Facto S5 can deliver a powerful, flexible and easy to use solution to your business system needs!

Tel: 01473 417 200

Powerful Solutions for Multiple Markets

De Facto Software provides business driven Accounting and ERP solutions to wholesalers, distributors, manufacturers, packers and suppliers throughout the UK.

de Facto S5 incorporates integrated **Financials** and **Accounts, Logistics, Production, CRM, eServices, Business Intelligence, WMS, EDA** and **Costing** facilities, in one **powerful** solution. Deploying the system typically delivers significant customer gains in such areas as productivity, cost advantage, management awareness, and competitive edge.



Power



Flexibility



Ease of Use

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